# POST SHOW REVIEW







27-29 SEPTEMBER'23 SAINT PETERSBURG, EXPOFORUM EC

# GLOBAL FISHERY FORUM

# SEAFOOD EXPORUSSIA

FISHERY • AQUACULTURE • PROCESSING







Global Fishery Forum & Seafood Expo Russia is Russia's key fishery business event. Every year the show unites all representatives of fishery industry from catching till final delivery to consumer.

Among participants are fishery and processing companies, aqua- and mariculture farms, processing and packaging equipment producers, shipbuilding and ship repairing organizations, fish feed and additives producers, logistics & storage enterprises, banks etc.



**EXHIBITION SPACE:** 

26 000 m<sup>2</sup>

INCLUDING **9400 M**<sup>2</sup>
OF EXPOSITION



VISITORS:

**17872** 

SPECIALISTS FROM **85**RUSSIAN REGIONS AND **75** COUNTIRES



**EXHIBITORS:** 

**350** 

COMPANIES FROM **37**RUSSIAN REGIONS AND **17** COUNTIRES

Forum and exhibition are an ideal place for negotiations with partners, signing profitable contracts, searching for new clients and solutions of professional problems.



SEAFOOD EXPO RUSSIA 2023 3D-TOUR



#### **EXHIBITORS' PROFILE BASED ON SECTORS**



CATCHING & PROCESSING

27.08%



PROCESSING EQUIPMENT

6%



FEEDS & ADDITIVES

5.42%



SHIPBUILDING & SHIP REPAIR

**12.06%** 



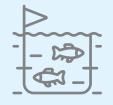
REFRIGERATION AND FREEZING

2.71%



FINAL PRODUCTS

11.22%



**AQUACULTURE** 

11.41%



**PACKAGING** 

3.68%



**HORECA** 

5.51%



**DISTRIBUTION** 

8.12%



LOGISTICS & STORAGE

2.51%

Expo Russia became the center of attraction for the main players of fishery industry and all related infrastructure.
The core of the exposition are fishery companies themselves.
Other exhibitors represent spheres to provide industry with smooth and effective working process.



**OTHER** 

FINANCIAL AND INSURANCE SERVICES IT-SOLUTIONS, SCIENTIFIC AND STATE ORGANIZATIONS

4.28%

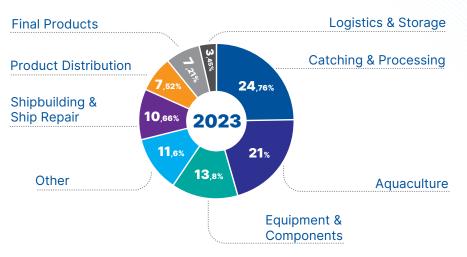


SEAFOOD EXPO RUSSIA 2023 EXHIBITORS' LIST



## **EXHIBITORS**

# **EXHIBITORS' PROFILE BASED ON SECTORS:**



# 350 COMPANIES FROM 37 RUSSIAN REGIONS AND 17 COUNTRIES



#### **RUSSIAN REGIONS**

Altai krai	Khabarovsk region
Arkhangelsk region	Krasnodar krai
Astrakhan region	Leningrad region
Belgorod region	Magadan region
Bryansk region	Moscow
Chelyabinsk region	Moscow region
Crimean republic	Murmansk region
Kaliningrad region	Nizhniyi Novgorod region
Kaluga region	Novgorod region
Kamchatka krai	Novosibirsk region
Karelian republic	Omsk region

Primorskyi krai
Republic of Karachay-Cherkessia
Republic of Tatarstan
Republic of Mari El
Rostov region
Ryazan region
Saint Petersburg
Sakhalin region
Samara region
Sverdlovsk region
Sevastopol

Smolensk region
Tver region
Ulyanovsk region
Voronezh region
Yamalo-Nenetskyi
autonomous region

### **COUNTRIES**

•	Armenia	•	China
•	Bangladesh	•	The Netherlands
•	Belorus	•	Oman
•	Belgium	•	Russia
•	Vietnam	•	Türkiye
•	Germany	•	Finland
•	Iran	•	France
•	Spain	•	South Africa
•	South Korea		



### **VISITORS' PROFILE**

# 17 872 SPECIALISTS FROM 85 RUSSIAN REGIONS AND 75 COUNTRIES



78% OF VISITORS - PREFER
SEAFOOD EXPORUSSIA AMONG
OTHER EVENTS WITH SIMILAR TOPICS
IN RUSSIA AND ABROAD



Altai krai
Amur region
Arkhangelsk region
Astrakhan region
Belgorod region
Bryansk region
Chelyabinsk region
Chukotka autonomous region
Donetsk People's Republic
Irkutsk region
Ivanovo region
Jewish autonomous region
Kaliningrad region
Kaluga region
Kamchatka krai

Kemerovo region
Khabarovsk krai
Khanty-Mansi autonomous region
Kirov region
Kostroma region
Krasnodar krai Krasnoyarsk krai
Kursk region Leningrad region
Lipetsk region
Lugansk People's Republic
Magadan region Moscow
Moscow region
Murmansk region
Nenets autonomous region

Nizhniyi Novgorod region
Novgorod region
Novosibirsk region
Omsk region
Orel region
Orenburg region
Perm krai
Penza region
Primorskyi krai
Pskov region
Republic of Adygeya
Republic of
Bashkrotostan
Republic of Dagestan
Republic of Ingushetia

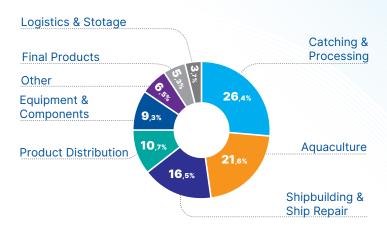
Republic of Kabardino- Balkaria
Republic of Kalmykiya
Republic of Karachayi- Cherkess
Republic of Karelia
Republic of Komi
Republic of Crimea
Republic of Mari El
Republic of Mordovia
Republic of Yakutia
Republic of North Osetia
Republic of Tatarstan
Republic of Tuva
Republic of Udmurtiya
Republic of Khakassia

Republic of Chechnya
Republic of Chuvashia
Rostov region
Ryazan region
Samara region
Saint Peterburg
Saratov region
Sakhalin region
Sverdlov region
Sevastopol
Smolensk region
Stavropol krai
Tambov region
Tver region
Tomsk region

F
Tula region
Tumen region
Ulyanovsk region
Vladimir region
Volgograd region
Vologda region
Voronezh region
Yamalo-Nenetskyi
autonomous region
Yaroslavl region
Zabaykalsky krai
Zaporizhzhia Oblast



### **VISITORS' INTERESTS**

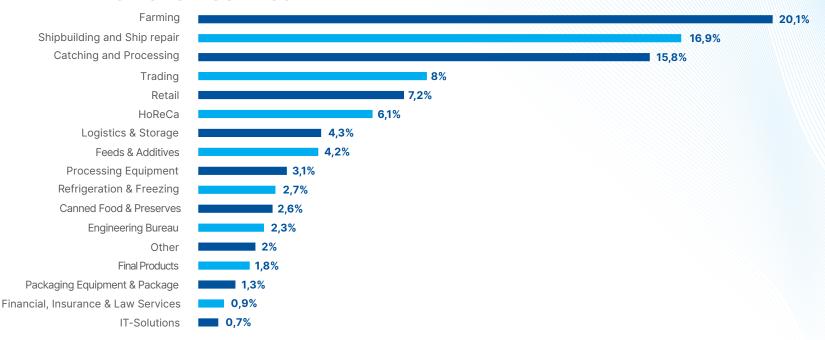


OF VISITORS MAKE DECISIONS OR INFLUENCE ON THEM. THEY ARE BUSINESS OWNERS, CEO AND TOP MANAGMENT

67% OF PARTICIPANTS VISIT THE EVENT TO FIND NEW SUPPLIERS, PRODUCTS AND SERVICES

32% VISITORS CAME TO THE EXHIBTION FOR THE FIRST TIME

#### **VISITORS' BUSINESS AREA**





## **GLOBAL FISHERY FORUM**

**Global Fishery Forum** – the main congress event of Russian fishery industry.









PROGRAM:

34

EVENTS OF BUSINESS PROGRAM



**FORUM SPEAKERS:** 

130

RUSSIAN AND FOREIGN EXPERTS AND INFLUENCERS

### **AMONG FORUM TOPICS 2023**

- SUSTAINABLE DEVELOPMENT OF FISHERY COMPLEX
- INTERNATIONAL COOPERATION IN THE FACE OF NEW CHALLANGES
- LOGISTICS SUPPORT OF THE INDUSTRY AN UNINTERRUPTED COLD CHAIN AND OPTIMIZATION OF THE COMMODITY DISTIRBUTION CHAIN
- FISHING FLEET UPGRADE: SHIPBUILDING & SHIP REPAIR
- PRACTICAL ISSUES OF AQUACULTURE FARMS OPERATION AND DEVELOPMENT
- SATURATION OF DOMESTIC MARKET WITH FISH PRODUCTS AND EXPORT DESTINATIONS EXPANSION
- PERSONNEL AND SCIENTIFIC SUPPORT OF THE INDUSTRY



### **RUSSIAN SEAFOOD SHOW**

**Russian Seafood Show** is a series of cooking master-classes which was organized within Seafood Expo Russia.

During three days best Russian brand-chefs hold 11 master-classes and shared with their colleagues secrets of cooking fish and seafood and original recepies. They told what kinds of fish and seafood are in high demand and available, how to chose the best raw materials, what pay attention to etc.

















29 RETAIL CHAINS



400+
NEGOTIATIONS



**RETAIL CENTER** 

### **RETAIL CENTER**

**RETAIL CENTER IN SEAFOOD EXPO RUSSIA** – is the only negotiating platform for signing contracts between representatives of fishery industry and biggest federal, regional and foreign retail chains and internet platforms.

Main advantage of participating in the project is an opportunity quickly and successfully hold negotiations with purchasing managers. The meeting shedule is made by the organizers and includes negotiations between retailres and suppliers from all over the country.







# **EXPO SOLUTIONS GROUP**

**BRANCH EXHIBITION OPERATIOR** 

## WE REPRESENT RUSSIAN FISHERY INDUSTRY

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