# POST SHOW REVIEW





# 21-23 SEPTEMBER'22

GLOBAL **FISHERY FORUM** SEAFOOD **EXPO RUSSIA** FISHERY • AQUACULTURE • PROCESSING





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**ДУКТОВ** ЩИКОВ













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**MARKED** 



#### **GLOBAL FISHERY FORUM & SEAFOOD EXPO RUSSIA**





#### Global Fishery Forum & Seafood Expo Russia is

Russia's key fishery business event. Every year the show unites all representatives of fishery industry from catching till final delivery to consumer.

Among participants are fishery and processing companies, aqua- and mariculture farms, processing and packaging equipment producers, shipbuilding and ship repairing organizations, fish feed and additives producers, logistics & storage enterprises, banks etc.



**EXHIBITION SPACE:** 

#### **26 000 м<sup>2</sup>**



VISITORS:

### 12 469

SPECIALISTS FROM 82 RUSSIAN REGIONS AND 70 COUNTRIES



**EXHIBITORS** 

#### 400

COMPANIES FROM 34 REGIONS OF RUSSIA AND 14 COUNTRIES Forum and exhibition are an ideal place for negotiations with partners, signing profitable contracts, searching for new clients and solutions of professional problems.



SEAFOOD EXPO RUSSIA 2022 3D-TOUR



#### **EXHIBITORS' PROFILE BASED ON SECTORS**



**CATCHING &** PROCESSING 23.2%



PROCESSING **EQUIPMENT** 7.1%



**FEEDS** & **ADDITIVES** 4.5%



**SHIPBUILDING & SHIP REPAIR** 14.6%



REFRIGERATION **AND FREEZING** 2.5%



**FINAL PRODUCTS** 6.1%



AQUACULTURE

13%



PACKAGING

3%



**HORECA** 

2%





DISTRIBUTION 6.9%



**LOGISTICS & STORAGE** 3.6%

For the last five years **Seafood** Expo Russia became the center of attraction for the main players of fishery industry and all related infrastructure. The core of the exposition are fishery companies themselves. Other exhibitors represent spheres to provide industry with smooth and effective working process.



**OTHER** FINANCIAL AND INSURANCE SERVICES, IT-SOLUTIONS, SCIENTIFIC AND STATE ORGANIZATIONS 2%



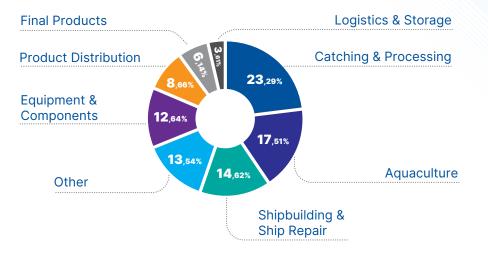
SEAFOOD EXPO **RUSSIA 2022 EXHIBITORS' LIST** 



## **EXHIBITORS**

#### **400 COMPANIES FROM 34 RUSSIAN REGIONS AND 14 COUNTRIES**

#### **EXHIBITORS' PROFILE BASED ON SECTORS:**





#### **REGIONS OF RUSSIA**

Arkhangelsk region	Karelian republic	Murmansk region
Astrakhan region	Khabarovsk region	Nizhniyi Novgorod region
Belgorod region	Kirov region	<ul> <li>Novgorod region</li> </ul>
Bryansk region	• Krasnodar krai	Novosibirsk region
Chelyabinsk region	Krasnoyarsk krai	Primorskyi krai
Crimean republic	Leningrad region	Rostov region
Kaliningrad region	Magadan region	Ryazan region
Kaluga region	<ul> <li>Moscow</li> </ul>	Saint Petersburg
• Kamchatka krai	<ul> <li>Moscow region</li> </ul>	Sakhalin region

region	٠	Sevastopol
vgorod region	•	Smolensk region
egion	٠	Stavropol region
region	•	Sverdlov region
krai	٠	Tatarstan region
on	•	Volgograd region
ion		Vologda region

#### COUNTIRES

٠	Armenia	٠	Russia
٠	China	•	The Netherlands
٠	Croatia	٠	Turkey
٠	Egypt	•	Finland
٠	Italy	•	France
٠	Iran		
٠	Kazakhstan		
٠	South Africa		
٠	South Korea		





#### **VISITORS' PROFILE**

#### 12 469 SPECIALISTS FROM 82 RUSSIAN REGIONS AND 70 COUNTRIES



**75% OF VISITORS** PREFER SEAFOOD EXPO RUSSIA AMONG OTHER EVENTS WITH SIMILAR TOPICS IN RUSSIA AND ABROAD

#### GEOGRAPHY OF VISITORS RUSSIAN REGIONS:

Altai krai	Kemerovo
Amur region	Khabarov
Arkhangelsk region	Khanty-M
Astrakhan region	autonomo
Belgorod region	Kirov regi
Bryansk region	Kostroma
Chelyabinsk region	Krasnoda
Chita region	Krasnoya
Chukotka autonomous region	Kursk regi
Irkutsk region	Leningrad
Ivanovo region	Lipetsk re
Jewish autonomous region	Magadan
Kaliningrad region	Moscow
Kaluga region	Moscow
Kamchatka krai	Murmans

emerovo region habarovsk krai hanty-Mansi utonomous region irov region ostroma region rasnodar krai rasnoyarsk krai ursk region eningrad region ipetsk region lagadan region loscow foscow region

Nenets autonomous region
Nizhniyi Novgorod region
Novgorod region
Novosibirsk region
Omsk region
Orel region
Perm krai
Primorskyi krai
Pskov region
Republic of Adygeya
Republic of Altai
Republic of
Bashkrotostan
Republic of Byryatia
Republic of Dagestan

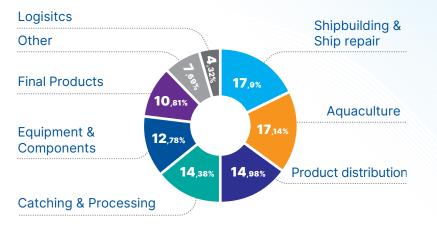
Republic of Kabardino-Balkaria Republic of Kalmykiya Republic of Karachayi-Cherkess Republic of Karelia Republic of Komi Republic of Crimea Republic of Mari El Republic of Mordovia Republic of Yakutia, Sakha Republic of North Osetia Republic of Tatarstan Republic of Tuva Republic of Udmurtiya

Republic of Khakassia Republic of Chechnya Republic of Chuvashia Rostov region Ryazan region Samara region Saint Peterburg Saratov region Sakhalin region Sverdlov region Sverdlov region Stavropol krai Tambov region Tver region

<b>1</b>
Tomsk region
Tula region
Tumen region
Ulyanovsk region
Vladimir region
Volgograd region
Vologda region
Voronezh region
Yamalo-Nenetskyi autonomous region
Yaroslavl region
Zabaykalsky krai

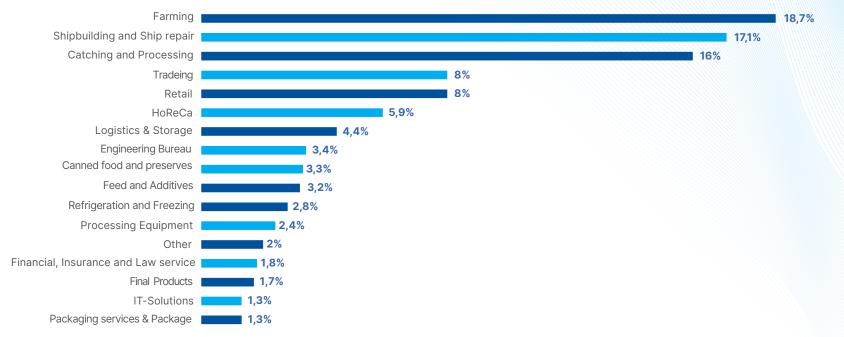


#### **VISITORS' INTERESTS**



- **29%** OF VISITORS MAKE DECISIONS OR INFLUENCE ON THEM. THEY ARE BUSINESS OWNERS, CEO AND TOP MANAGMENT
- **76%** VISIT THE EVENT TO FIND NEW SUPPLIERS, PRODUCTS AND SERVICES
- **38%** VISITORS CAME TO THE EXHIBTION FOR THE FIRST TIME

#### **VISITORS' BUSINESS AREA**





**GLOBAL FISHERY FORUM & SEAFOOD EXPO RUSSIA** 

# **GLOBAL FISHERY FORUM**

**Global Fishery Forum** – the main congress event of Russian fishery industry.





PROGRAM:

35

EVENTS OF BUSINESS PROGRAM



FORUM SPEAKERS:

139 RUSSIAN AND FOREIGN EXPERTS AND INFLUENCERS

#### AMONG FORUM TOPICS 2022

- SUSTAINABLE DEVELOPMENT OF THE FISHERY COMPLEX
- INTERNATIONAL COOPERATION IN THE FACE OF NEW CHALLENGES
- LOGISTICS SUPPORT OF THE INDUSTRY AN UNINTERRUPTED COLD CHAIN AND OPTIMIZATION OF THE COMMODITY DISTRIBUTION CHAIN
- FISHING FLEET UPGRADE: SHUPBUILDING AND SHIP REPAIR
- PRACTICAL ISSUES OF AQUACULTURE FARMS OPERATION AND DEVELOPMENT
- SATURATION OF THE DOMESTIC MARKET WITH FISH PRODUCTS AND EXPORT DESTINATIONS EXPANSION
- PERSONNEL AND SCIENTIFIC SUPPORT OF THE INDUSTRY



#### **RUSSIAN SEAFOOD SHOW**

**Russian Seafood Show** is a series of cooking master-classes which was organized within Seafood Expo Russia.

During three days best Russian brand-chefs hold 11 master-classes and shared with their colleagues secrets of cooking fish and seafood and original recepies. They told what kinds of fish and seafood are in high demand and available, how to chose the best raw materials, what pay attention to etc.



MORE ABOUT MASTER-CLASSES





29

**RETAIL CHAINS** 

720+

**NEGOTIATIONS** 

MORE ABOUT RETAIL CENTER **GLOBAL FISHERY FORUM & SEAFOOD EXPO RUSSIA** 

# **RETAIL CENTER**

**RETAIL CENTER IN SEAFOOD EXPO RUSSIA** – is the only negotiating platform for signing contracts between representatives of fishery industry and biggest federal, regional and foreign retail chains and internet platforms.

Main advantage of participating in the project is an opportunity quickly and successfully hold negotiations with purchasing managers. The meeting shedule is made by the organizers and includes negotiations between retailres and suppliers from all over the country.

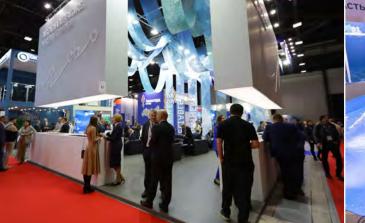


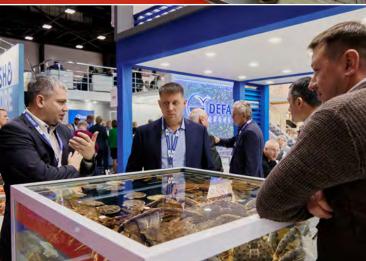




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A HOBNHOK / PRODUCT SHOWGA











### **EXPO SOLUTIONS GROUP**

**BRANCH EXHIBITION OPERATIOR** 

### WE REPRESENT RUSSIAN FISHERY INDUSTRY

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